PERFORMANCE CORNER®

2018 EDITION

GROW YOUR BUSINESS WITH PROVEN MARKETING TOOLS



PROGRAM BROUGHT TO YOU BY

















































































































































WESTIN

PerformanceCorner.com/manufacturers

WHAT'S INCLUDED?









RETAIL CATALOG

IN-STORE SIGNAGE

RETAIL SALES FLYER

WINDOW POSTER









BRAND POSTERS

SOCIAL MEDIA

VEHICLE-SPECIFIC BROCHURES

SPECIALTY PARTS ORDER CENTER















DYNAMIC WEBSITE

EMAIL CENTER™

DIGITAL MARKETPLACE™

AAM SIGN SHOP™









IN THE GARAGE™ VIDEOS

PROGRAM EMAIL

PRINT NEWSLETTER

INSIGHT™/ON THE MAP™

A FULL-FEATURED MARKETING PROGRAM FOR LESS THAN THE COST OF A LOCAL NEWSPAPER AD!

RETAIL CATALOG

Full-color catalog is jammed full of truck accessories, offroad and towing equipment, plus performance products from the latest brands.

- 50 FREE copies
- Custom covers available
- · One-year life
- Over 30,000 application listings
- IN-STORE SIGNAGE
 Great-looking illuminated window sign builds your Performance Corner® identity in-store.
 - · Free when you join
- RETAIL SALES FLYER

 Specially designed for in-store use, these full-color, 16page "mini catalogs" feature exciting accessory items
 at special sale prices. Use them as counter handouts,
 newspaper insertions, distribution to local businesses,
 and more!
 - · 50 retail sales flyers five times a year
 - · Wide variety of exciting products
- WINDOW POSTER

One large, full-color window poster five times a year highlights featured products.

- Highly visible from a distance
- Advertises featured items from retail mailer
- BRAND POSTERS
- Perfect for new product launches, category marketing, and seasonal offers to increase your brand awareness.

 These posters are not limited to a specific time frame and can stay up to create lasting brand exposure.
 - One window poster five times per year
- SOCIAL MEDIA

 Performance Corner® loves car culture and we love connecting our customers, retailers, and manufacturers through social media on Facebook, Twitter, and LinkedIn.
- VEHICLE-SPECIFIC BROCHURES

 Performance Corner® retailers receive 50 each of Ford, Chevy/GMC, Jeep, Ram, and Toyota vehicle-specific brochures (VSBs) once a year. VSBs let you deliver targeted presentations to your customers. Additional VSBs are available for a fee. Limited to stock on hand.
- SPECIALTY PARTS ORDER CENTER
 Every Performance Corner® retailer receives a free
 Specialty Parts Order Center. This ultimate point-ofpurchase display increases both add-on and special
 order sales.
 - · Base column displays the annual catalog.
 - Top holder displays the sales flyer, while the flat top holds a catalog for browsing.

DYNAMIC WEBSITE

The Performance Corner® website is a portal to social media, news, current retail flyers, rebates, and a store locator to drive customers to your business.

- · Social media access
- Vendor rebates and news
- · Current retail flyer
- Online store locator
- EMAIL CENTER™
- Email Center™ lets you send quick-and-easy emails to your customers. It keeps your contacts organized and features prepared templates, unlimited sending, dragand-drop editing, email payments, tracking tools, and more. Cost is based on the number of unique contacts in your overall list. (Optional at additional cost)
- DIGITAL MARKETPLACE™ WEBSITE DEVELOPMENT
 Designed for you to establish an online presence.
 Our websites send local shoppers to your store based on the products, brands, and catagories you sell and install. Sites include automatic product uploads, customization options, one-on-one support, analytic tools, and much more! (Optional at additional cost)
 - AAM SIGN SHOP™
- Signage tells consumers what you sell. Choose from feather flags, retractable banner stands, custom canopies, window graphics, and aluminum signs at low wholesale prices!
 - IN THE GARAGE™ VIDEOS
- In the Carage[™] YouTube videos help you and your employees become aftermarket accessory experts, walking viewers through the installation of today's hottest products and covering key features and benefits.
 - PROGRAM EMAIL
- The Redline™ email is packed with industry news, new products, rebates and offers, and videos. Pulse™ emails share special news about authorized dealer programs, MAP pricing, rebates, displays, and more.
 - PRINT NEWSLETTER
- The Fastlane™ newsletter shares business tips and ways to use Performance Corner® marketing tools, while special manufacturer inserts describe hot new products, rebates, POPs, and more.
- INSIGHT™ ACCOUNT SYSTEM & ON THE MAP™
 The Insight™ Web portal gives you one-login access to most of your program tools and services.
 - On the Map[™] quickly submits your business to be listed on the online dealer locators of the brands you sell.

ALL FOR ONLY \$75
EVERY OTHER MONTH



